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7 **STATE OF WASHINGTON**
8 **THURSTON COUNTY SUPERIOR COURT**

9 In re:

10 TFG HOLDNG, INC.,

11 Respondent.

NO.

ASSURANCE OF DISCONTINUANCE

12 **I. INTRODUCTION**

13 Petitioner, Office of Consumer Protection of the Office of the Attorney General for the State
14 of Washington (the Attorney General), enters into this Assurance of Discontinuance (AOD) with
15 Respondent TFG Holding, Inc., (the Company, and collectively with the Attorney General, the
16 Parties) to resolve an investigation pursuant to the Washington Consumer Protection Act (CPA),
17 RCW 19.86, of the Company's marketing and sales practices.

18 **II. THE PARTIES**

19 1. Petitioner, the Attorney General, is authorized by the CPA to enforce the State's
20 consumer protection laws, including the CPA, and to enter into AODs with merchants resolving
21 violations of the CPA.

22 2. The Company, formerly known as TechStyle, Inc., and Just Fabulous, Inc.,
23 operates and/or controls JustFab, Shoe Dazzle and FabKids, whereby consumers may purchase
24 shoes, clothing, accessories, and other merchandise, and enroll in Membership Programs
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III. FINDINGS

3. The Thurston County Superior Court has jurisdiction over this matter. The Parties consent to its jurisdiction for purposes of granting such additional relief as may be necessary and appropriate.

4. The Attorney General alleges that the Company (1) misrepresented the price consumers could expect to pay for products advertised on the Company's websites including misrepresentations that had the capacity, tendency or effect of deceiving or misleading consumers; (2) automatically enrolled consumers, without their consent, into a Membership Program that included a Recurring Charge without consumers' knowledge, consent, or authorization; (3) implemented and maintained cancellation policies and practices that frustrated consumers' ability to cancel the Membership Programs into which they were enrolled; (4) failed to adequately disclose material facts to consumers, including that by purchasing products they will be enrolled in a Membership Program; and (5) the Company's conduct included unfair and deceptive trade practices prohibited by the CPA.

5. The Attorney General further alleges that consumers were harmed as a result of the Company's unfair and deceptive trade practices.

6. The Parties enter into this AOD to conclude a multi-state investigation of the Company's conduct by the offices of the Attorneys General of Alabama, Arkansas, Connecticut, the District of Columbia, Georgia, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Nevada, New Hampshire, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, Tennessee, Texas, Vermont, Washington, and Wisconsin (collectively, Attorneys General). Contemporaneous with this AOD, the Company is entering into similar agreements with each of the Attorneys General.

7. The Parties have consented to the entry of this AOD without trial of any issue of fact or law. The Company specifically denies it has violated any consumer protection laws,

1 including the CPA. Nothing contained herein may be taken as or construed to be an admission
2 or concession of any violation of law or regulation, or of any other matter of fact or law, or of
3 any liability or wrongdoing, nor shall it constitute any evidence or finding supporting any of the
4 allegations of fact or law alleged by the Attorney General, or any violation of state or federal
5 law, rule or regulation or any liability or wrongdoing whatsoever, and neither this AOD, nor any
6 negotiations, statements or documents related thereto, shall be offered or received in any legal
7 or administrative proceeding or action as an admission, evidence or proof of any violation or
8 liability under or wrongdoing in connection with any law, rule or regulation, except in an action
9 by the Attorney General to enforce the terms of this AOD.

10 IV. DEFINITIONS

11 8. **“Clear and Conspicuous”** or **“Clearly and Conspicuously”** means that a
12 disclosure is made in such size (*i.e.*, shall be of at least equal prominence to the representation
13 triggering the disclosure), color, contrast, location, duration, and/or audibility that it is difficult to
14 miss (*i.e.*, easily noticeable, readable, understandable, and/or capable of being heard). A disclosure
15 may not contradict or be inconsistent with any other information with which it is presented. If a
16 disclosure modifies, explains or clarifies other information with which it is presented, then the
17 disclosure must be presented in proximity to the information it modifies, explains, or clarifies, in a
18 manner that is readily noticeable, readable, and understandable, and not obscured in any manner.

19 In addition:

- 20 a. The disclosure must be made through the same means, whether audio, visual, or
21 both, through which the representation triggering the disclosure is made.
- 22 b. An audio disclosure shall be delivered in a volume and cadence sufficient for a
23 consumer to hear and comprehend it.
- 24 c. A visual statement or disclosure by its size, contrast, location, the length of time it
25 appears, and other characteristics, must stand out so that it is easily noticed; shall
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1 remain on the screen for a duration sufficient for a consumer to read and
2 comprehend it.

3 d. In a print advertisement, or other printed promotional material, including, but not
4 limited to, point of sale display or brochure materials directed to consumers, the
5 disclosure shall appear in a type-size, font, appearance, and location sufficient for a
6 consumer to read and comprehend it.

7 e. In any communication using an interactive electronic medium, such as the Internet
8 or software, the statement or disclosure must be unavoidable, meaning that it must
9 be presented in such a manner that consumers will be exposed to it in the course of
10 communication without having to take affirmative actions, such as scrolling down
11 a page, clicking on a link to other pages, activating a pop-up window, or entering a
12 search term to view the statement or disclosure.

13 f. A video disclosure, including but not limited to any digital, on-line, streaming or
14 television commercial, must be of a type size, location, and shade and remain on the
15 screen for a duration sufficient for a consumer to read and comprehend it.

16 9. **“Effective Date”** shall be the date this Court enters the AOD.

17 10. **“Express Informed Consent”** means an affirmative act or statement giving
18 unambiguous assent to be charged for, or enrolled into, a Membership Program that is made by a
19 consumer after being provided a Clear and Conspicuous disclosure of all material terms.

20 11. **“Member Credit”** means a credit placed by the Company on a consumer’s account
21 for a specific Membership Program as a result of, and in the same amount as, the Membership
22 Program’s Recurring Charge.

23 12. **“Membership Program”** means any program in which a consumer enters into an
24 agreement with the Company for the provision of benefits, goods, or services that includes a
25 Recurring Charge.

26 13. **“Recurring Charge”** means one or more charges placed on a consumer’s account

1 after the consumer's initial authorized purchase that are made without further authorization from
2 the consumer, and which are charged unless the consumer takes an affirmative step to prevent
3 the charge.

4 14. **"Save Attempt"** means either (a) a single incentive or other offer made to a
5 consumer (*e.g.*, discounted goods or services) in order to persuade the consumer not to cancel their
6 enrollment in a Membership Program, or (b) a single question asked, or a statement made to a
7 consumer in order to persuade the consumer not to cancel their enrollment in a Membership
8 Program, including any description of a Membership Program or its benefits. A Save Attempt does
9 not include questions that the Company may ask the consumer in order to determine the purpose of
10 a consumer's call provided such dialogue does not include an offer by the Company to entice the
11 consumer to stay in his or her Membership Program.

12 15. **"Space Constrained Advertisement or Offer"** means a banner or other
13 advertisement placed on digital, video or electronic media platforms (such as X - formerly Twitter,
14 TikTok, Snapchat, Instagram, and Facebook), that are controlled by a third-party publisher or
15 distributor who places restrictions on the size of the advertisement or imposes mandatory policies,
16 requirements, rules or other restrictions on the parameters, format, size, and/or technical aspects of
17 an advertisement or offer, including, but not limited to, restrictions on the maximum number of
18 characters, lines of text or graphics, or pixels, and/or file size, that makes inclusion of the required
19 text or disclosure impracticable.

20 V. APPLICATION

21 16. The provisions of this AOD shall apply to the Company and its officers,
22 employees, and agents authorized to act on its behalf, successors, assignees, merged or acquired
23 entities, and subsidiaries. The Company shall not participate, directly or indirectly, in any
24 activity, or form a separate corporation or entity for the purpose of engaging in acts or practices
25 in whole or in part within Washington, that are prohibited by this AOD or for any other purpose
26 that would otherwise circumvent any part of this AOD.

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VI. INJUNCTION

17. The Company shall not engage in any act or practice in violation of the CPA in connection with the offer or sale of any Membership Program including, but not limited to, failing to disclose any material facts or making any express or implied misrepresentations regarding its Membership Programs.

Negative Option Marketing

18. The Company shall not enroll any consumer in a Membership Program without first Clearly and Conspicuously disclosing the material terms of such Membership Program, including but not limited to, the fact that the consumer will be enrolled in a Membership Program, the amount and frequency of all applicable Recurring Charges for each separate Membership Program, and the consumer's right to cancel. For online enrollments, this disclosure shall occur in at least three separate instances before a consumer is enrolled in a Membership Program, including: (a) when the Membership Program concept is first presented to a consumer on the Company's website or mobile application (*e.g.*, on the landing page or home page); (b) the first time the consumer is given the option to shop or make a purchase that enrolls a consumer in a Membership Program or to make a purchase that does not include any further obligation; and (c) as part of the checkout process before a consumer submits his or her payment information and completes the check-out process. For enrollments made in person or over the phone, the disclosure required by this paragraph shall be made orally at least as part of the checkout process prior to the consumer's enrollment in a Membership Program.

19. The Company shall not enroll any consumer in a Membership Program without first obtaining the consumer's Express Informed Consent. The Express Informed Consent required by this paragraph may not be obtained by the use of any authorization that is pre-checked, or that otherwise does not require the consumer to take an affirmative action to enroll in a Membership Program. The Express Informed Consent required by this paragraph shall not be sought until after all material terms of the Membership Program have been Clearly and

1 Conspicuously disclosed to the consumer, including a notice that the consumer will be enrolled
2 in the Membership Program and the amount and frequency of any Recurring Charge for that
3 Membership Program adjacent to the place where the consumer provides Express Informed
4 Consent. The Company shall ensure through the technical operation of its enrollment process
5 that a consumer's enrollment cannot proceed unless Express Informed Consent has first
6 been obtained.

7 20. The Company shall, within ninety (90) days of the Effective Date, and every
8 twelve months thereafter for the following two (2) years, provide the Executive Committee
9 jurisdictions (District of Columbia, Pennsylvania, Texas, and Maryland) with videos showing
10 the complete current purchase path for consumers enrolling in a Membership Program for the
11 first time, from a typical landing page of the purchase path through to the final page a consumer
12 would see in the course of enrolling in a Membership Program. The Company shall provide the
13 videos required by this paragraph for each Membership Program it owns or operates, and for
14 each such Membership Program shall provide a separate video for its website viewed on a
15 desktop computer, its website viewed on a mobile device, and for the Android and iOS
16 smartphone applications, if applicable. The videos required by this paragraph shall be taken
17 using software designed to capture how websites are displayed on a device (e.g., VLC Media
18 Player); shall not be edited in any way; shall be captured in a device's normal perspective and
19 not magnified; and shall include the minimum number of pages that a consumer would be
20 exposed to before enrolling in a Membership Program (*i.e.*, all pages of the website or app need
21 not be shown, only those pages sufficient to show enrollment in a Membership Program). If the
22 Attorney General has any issues or inquiries with the videos submitted in accordance with this
23 paragraph, the Attorney General will contact the Company's counsel to discuss those issues or
24 inquiries prior to issuing any notice of violation pursuant to the provisions of paragraph 63.

25 21. Any time the Company sends consumers an email related to confirming
26 enrollment in a Membership Program, notification of billing of a Recurring Charge for that

1 Membership Program, or a reminder regarding the availability of unused Member Credits and/or
2 how to redeem such Member Credits, the Company must also include a Clear and Conspicuous
3 statement that consumers may cancel their memberships online or by telephone at any time
4 without penalty, and include a toll-free cancellation number. The provisions of this paragraph
5 shall not apply in the event the communication is sent to consumers who have already cancelled.

6 22. The Company shall include in the initial shipment of products delivered to
7 consumers enrolled in a Membership Program a Clear and Conspicuous disclosure of the terms
8 relating to any Recurring Charges for that Membership Program and the consumer's right
9 to cancel.

10 **Advertising and Marketing Practices**

11 23. The Company shall not represent offers or sales of its consumer goods as time
12 sensitive, when they are not, including but not limited to the use of countdown timers to represent
13 or imply that such offers or sales will soon expire, unless the offers are in fact time limited.

14 24. The Company shall not represent in its offer or sale of Membership Programs that
15 a Membership Program is "free," or otherwise represent that a Membership Program does not
16 require additional payments or actions by the consumer.

17 25. The Company shall not represent in its offer or sale of Membership Programs that
18 Member Credits are gratuitous, free, or otherwise provided at no cost to consumers.

19 26. The Company shall not represent that a consumer may obtain a discount, a
20 particular price, or other benefit, if such discount, price, or benefit can only be obtained by
21 enrolling in a Membership Program, without Clearly and Conspicuously disclosing the material
22 terms of such Membership Program, including but not limited to, the fact that the consumer will
23 be enrolled in a Membership Program, the amount and frequency of all applicable Recurring
24 Charges, and the consumer's right to cancel, provided, however, that if the representation is
25 made in a Space Constrained Advertisement the Company may satisfy the requirements of this
26 paragraph by Clearly and Conspicuously disclosing that the discount, particular price, or other

1 benefit is available only through enrollment in a Membership Program, so long as the
2 advertisement includes a Clear and Conspicuous, easily accessible, and meaningfully labeled
3 link directly to a digital page that Clearly and Conspicuously displays the detailed disclosures
4 required by this paragraph, including, when applicable, how the Membership Program's monthly
5 fee works and any applicable Recurring Charge for the Membership Program. For purposes of
6 this paragraph: "meaningfully labeled" means labeled to convey the importance, nature, and
7 relevance of the information to which it leads.

8 **Cancellation Policies and Practices**

9 27. The Company shall provide consumers with the ability to easily cancel their
10 Membership Programs, including by at least telephone and online via an online cancellation
11 mechanism that is easily accessible on the Company's websites and accessible from any device
12 from which a consumer can enroll in a Membership Program. Subject to applicable Save
13 Attempts, the Company shall promptly accept and process all requests to cancel any Membership
14 Programs made by consumers, provided that the consumer provides information sufficient to
15 identify the consumer's account and confirm that the consumer has authority to cancel the
16 Membership Programs.

17 28. If a consumer's cancellation request does not contain the information needed to
18 identify the consumer seeking to cancel, the Company shall attempt to contact the consumer, if
19 the Company has contact information for the consumer, within three (3) business days of
20 receiving the request to obtain the necessary information. Upon receipt of the necessary
21 information to process a cancellation request, the Company shall promptly cancel a consumer's
22 account unless the consumer accepts a Save Attempt or otherwise affirmatively indicates they
23 no longer wish to cancel.

24 29. After a consumer initiates the online cancellation mechanism required by
25 paragraph 27 of this AOD, the Company shall immediately confirm the consumer's intent to
26 cancel the Membership Program, provided however, that if the consumer is not logged into their

1 account at the time they initiate the online cancellation mechanism, the Company may first
2 collect any information necessary to identify the consumer's account and confirm that the
3 consumer has authority to cancel the membership. Only after the consumer confirms his or her
4 intent to cancel the Membership Program shall the Company present any Save Attempt permitted
5 by the terms of the AOD. After a consumer confirms his or her intent to cancel the Membership
6 Program, the Company shall cancel the account unless the consumer accepts a Save Attempt
7 permitted by the terms of the AOD, or otherwise states that they no longer intend to cancel their
8 Membership Program.

9 30. The Company shall not require consumers who request to cancel a Membership
10 Program to provide any information prior to cancelling the account other than that which is
11 necessary to identify the consumers' accounts and confirm that the consumers have authority to
12 cancel the Membership Program. However, as part of the cancellation process, the Company
13 may ask the consumer to check a box indicating the reason for the cancellation (e.g., "no longer
14 interested", "too expensive" or "other," etc.)

15 31. The Company shall adequately staff all phone numbers and chat lines it provides
16 for consumer cancellations to ensure that consumers are not subjected to lengthy wait times to
17 cancel their memberships. For telephone cancellations if a consumer is placed in a "hold queue",
18 the Company shall provide an accurate estimate of the wait time and give consumers information
19 on how to access the online cancellation mechanism required by paragraph 27 of this AOD. For
20 online chat cancellation mechanisms, if it will take longer than one minute for a live agent to
21 respond to a consumer's chat request, the Company shall provide an accurate estimate of the
22 wait time or provide information on alternative means of online cancelling without the need for
23 any personal interaction. In addition to the above, the Company shall provide, on its homepage,
24 a toll-free number that consumers may use to cancel their Membership Program.

25 32. The Company shall not make more than two (2) Save Attempts per cancellation
26 request. The Company shall not engage in a Save Attempt during a cancellation call, or an online

1 chat with a live agent, if the consumer affirmatively states they do not wish to hear a Save
2 Attempt. The Company shall not engage in harassing, abusive, or lengthy Save Attempts and
3 shall promptly move on to cancellation when a consumer declines the cancellation Save Attempt.
4 The Company shall process the cancellation without unreasonable delay; however, unreasonable
5 delay shall not include the time required to process the request and service the account.

6 33. When a consumer requests to cancel an account in one of the Company's
7 Membership Programs and requests to cancel an account with another Membership Program
8 owned and operated by the Company, the Company shall instruct the consumer on how to access
9 and manage the other account(s) and shall provide the telephone number(s) for the respective
10 account(s) that the consumer desires to cancel. For consumers with multiple Membership
11 Programs, any cancellation of one Membership Program by a consumer does not constitute a
12 cancellation of any separate Membership Program the consumer also has with the Company.

13 34. For each consumer who contacts the Company via online chat for the purpose of
14 canceling enrollment in a Membership Program, the Company shall maintain online chat
15 transcripts for at least two (2) years.

16 35. The Company shall include, on the logged-in My VIP home page (or similar VIP
17 Account page) of its Membership Programs' websites and apps, a link or drop-down to a secure
18 webpage where a consumer can access and manage the account information associated with the
19 consumer's enrollment in the particular Membership Program (the Account Management Page).
20 The Company shall Clearly and Conspicuously display on the first visible section of the Account
21 Management Page, a simple mechanism, such as a hyperlink or button, labeled "Cancel My
22 Account," or words of similar import, that links directly to a quick and easy way to cancel online,
23 or via online chat.

24 36. The Company shall not charge any consumer a Recurring Charge or any other
25 fee associated with a specific Membership Program after a consumer has cancelled enrollment
26 in that specific Membership Program. Notwithstanding this provision, the Company shall not be

1 in violation of this AOD if a Recurring Charge or other fee associated with such specific
2 Membership Program occurs due to the fact that it is in process and cannot be stopped at the
3 time the cancellation request is completed for that specific Membership Program. In such an
4 instance, the Company shall refund such charge to the consumer as soon as practicable.

5 37. The Company shall modify its existing training and quality control programs to
6 ensure compliance with the terms of this AOD with respect to Save Attempt procedures and
7 cancellations, including but not limited to, mandatory training for employees that handle
8 consumer cancellation requests, periodic monitoring of calls and online chats, and establishing
9 and enforcing policies on appropriate actions to be taken against employees who violate the
10 relevant terms of this AOD. The Company shall modify its existing training and quality control
11 programs for all employees that handle cancellation requests to direct employees not to offer any
12 Save Attempt to a consumer who indicates, before the Save Attempt, that they wish to cancel
13 their enrollment in a Membership Program because they were not aware they were enrolled in
14 the Membership Program.

15 **Billing and Recurring Charges**

16 38. The Company shall provide all consumers the opportunity to request a refund of
17 any Recurring Charge balance accrued within the prior year, to the extent not already refunded.

18 39. For any consumer of the Company who is enrolled in a Membership Program
19 before May 31, 2016, the Company shall cease billing Recurring Charges unless the consumer
20 previously skipped a payment, redeemed a Member Credit, received a refund, or made an
21 additional purchase.

22 40. The Company shall Clearly and Conspicuously disclose in each consumer's
23 account page the number of accumulated Member Credits maintained by the Company or any
24 third party on the Company's website and app.

25 **Compliance**

26 41. Twelve (12) months after the Effective Date of this AOD, the Company shall file

1 with the Attorneys General of Maryland, Pennsylvania, Texas, and the District of Columbia a
2 report setting forth the manner and form in which the Company has complied with this AOD,
3 and include representative exemplars of its advertising, including Space Constrained
4 Advertisements. The Company shall, upon request by the Attorney General, provide copies of
5 records and documents sufficient to demonstrate the Company's compliance with the
6 requirements of this AOD.

7 **VII. RESTITUTION**

8 **Automatic Restitution Payments**

9 42. The Company shall provide restitution to Washington consumers who enrolled in a
10 JustFab, Shoe Dazzle, or FabKids Membership Program prior to May 31, 2016, and only made an
11 initial purchase but no subsequent purchases and never skipped a payment. The amount of the
12 refund will be equal to the total amount paid by the consumer after the initial payment. Any
13 consumer who previously made a complaint that was resolved shall not be considered eligible for
14 restitution under this section. Respondents shall pay consumers refunds pursuant to this paragraph
15 by providing a credit using the same credit account the Company used to collect the consumers'
16 payments (to the extent the Company is able to process the refund in such a manner) or they will be
17 sent a refund check to the consumer's last known address according to the Company's business
18 records. The Company will confirm these mailing addresses for consumers are accurate using a
19 global address verification service (such as Melissa, Inc.). The Company will process these
20 payments within sixty (60) days of the Effective Date.

21 43. Any refund payments made by the Company, in accordance with Paragraph 42,
22 shall be accompanied by a notice to the consumer stating that the refund is being issued as a result
23 of a settlement that was reached with the Washington Attorney General and that the amounts that
24 are being refunded are unused credits that were accumulated in the consumer's account. In instances
25 where the Company issues the refund by crediting the consumer's credit card, the Company shall
26 attempt to mail the notice to the consumer's last known mailing or email address (if available)

1 within thirty (30) days of crediting the consumer's account.

2 **Restitution – Resolution of Consumer Complaints**

3 44. The Company shall also pay restitution to: consumers who have an existing eligible
4 complaint against the Company that has not been resolved, and to consumers who file a new eligible
5 written complaint with the Company or the Attorney General within ninety (90) days after the
6 Effective Date of this AOD that was not previously resolved. For purposes of this paragraph, a
7 complaint shall be eligible for restitution if it alleges conduct that is addressed by this AOD. The
8 restitution required by this paragraph shall be resolved consistent with the claims procedure
9 described herein.

10 45. Upon receipt of a complaint directly from a consumer or the Attorney General, the
11 Company shall determine within sixty (60) days of receipt if it is eligible for restitution. If the
12 Company determines a complaint is not an eligible complaint, it shall return the complaint to the
13 submitting Attorney General within one hundred-twenty (120) days of its receipt along with a
14 written explanation of why the Company believes the complaint is not eligible for resolution
15 pursuant to this AOD.

16 46. The Company shall have ninety (90) days after receipt of an eligible complaint to
17 attempt to resolve it with the consumer. If the Company and consumer resolve the complaint, the
18 Company shall provide the accepted relief within thirty (30) days of the consumer's acceptance of
19 the offer and provide the Attorney General notice consistent with the requirements of paragraph 49
20 of the identity of the settling consumer and the terms of the resolution. If the Company and
21 consumer cannot resolve the complaint then the Company and the Attorney General shall engage
22 in a good faith attempt to mediate the complaint until the parties reach a mutually agreeable
23 resolution or mutually agree that the complaint cannot be resolved through mediation. For purposes
24 of this paragraph, a good faith attempt to mediate a complaint shall provide compensation for
25 economic damages; however, in no event will the restitution exceed the amount the consumer
26 actually paid to The Company and will exclude consequential or punitive damages.

1 47. The Company will process consumer complaints pursuant to this AOD in a
2 consumer-friendly manner.

3 48. In the event restitution is in the form of a payment, it is to be provided pursuant to
4 the terms of this AOD, and consumers shall have one hundred and eighty (180) days to cash the
5 checks they receive. The checks used to make payments to consumers shall have "void after 180
6 days" printed on them.

7 49. Six (6) months after the issuance of the last check issued by the Company, the
8 Company shall turn over any payment made to consumers pursuant to paragraphs 42 and 44 that is
9 not cashed, credited or otherwise claimed by the consumer to the Attorney General, which funds
10 may be used by the Attorney General consistent with paragraph 51. At the same time, the Company
11 shall also provide the Attorney General with a list identifying the following information (if known)
12 for all consumers who were eligible to receive restitution pursuant to paragraphs 42 and 44 by the
13 Company or through mediation with the Attorney General:

- 14 a. the name of the consumer;
15 b. the address of the consumer;
16 c. the consumer's phone number(s);
17 d. the consumer's email address(es);
18 e. the amount of any restitution paid to the consumer or other relief provided
19 to the consumer; and
20 f. the amount of any restitution paid to the consumer that remains unclaimed.

21 50. Consumers shall not be required to release any of their personal claims in order to
22 receive relief pursuant to restitution or complaint resolution provided under this AOD. Any unpaid
23 restitution payments that are returned to the Attorney General may be utilized by the Attorney
24 General to pay restitution to consumers, held as an unclaimed fund, used for future consumer
25 protection enforcement or consumer education, or any other lawful public purpose designated by
26 the Attorney General.

VIII. PAYMENT TO THE ATTORNEYS GENERAL

51. In addition to the other payments required by this AOD, the Company shall pay to the Attorneys General a total of \$1 million in two (2) installments: \$500,000.00, on or before December 31, 2025, and \$500,000.00, six (6) months after the Effective Date. These payments are to be divided per instructions from the Executive Committee (Maryland, Pennsylvania, Texas and the District of Columbia) for the Attorneys General and paid by the Company directly to each signatory Attorney General as indicated by the Executive Committee. ¹Said payment shall be used by the Attorneys General for such lawful purposes that may include attorneys' fees and other costs of investigation and litigation, or may be placed in, or applied to, consumer protection law enforcement funds, including future consumer protection enforcement, consumer education, litigation or local consumer aid fund or revolving fund, may be used to defray the costs of the inquiry leading hereto, the monitoring and potential enforcement of this AOD, or consumer restitution, at the sole discretion of each signatory Attorney General. Prior to execution of the AOD by each Participating State, and in order for the Company to comply with the first payment, the Executive Committee shall provide the Company with written payment instructions identifying for each Attorney General the official payee, the particular payment amount and any other information necessary to effectuate payment (such as wiring instructions) of the amounts due and owing under this Section. In no event shall any portion of this payment be characterized as a fine, civil penalty or forfeiture by the Company to any Participating State.

IX. RELEASE

52. Effective upon full payment of the amounts due under the preceding paragraph, the Attorney General releases and discharges the Company and its officers, employees, agents authorized to act on its behalf, successors, assignees, merged or acquired entities, and subsidiaries from any and all civil claims, causes of actions, damages, restitution, fines, costs and penalties the Attorney General could have brought under the Consumer Protection Act, RCW 19.86, arising out

¹ Washington shall receive \$15,000.

1 of or in any way related, in whole or in part, directly or indirectly, to conduct, acts or omissions
2 related to the Company's offer and sale of Membership Programs in Washington occurring prior to
3 the Effective Date.

4 53. Notwithstanding any term of this AOD, any and all of the following forms of
5 liability are specifically reserved and excluded from the release in paragraph 52 of this AOD:

- 6 a. Any criminal liability that any person or entity, including the Company, has
7 or may have to the State of Washington;
- 8 b. Any civil or administrative liability that any person or entity, including the
9 Company, has or may have to the State of Washington under any statute,
10 regulation, or rule not expressly covered by the release in paragraph 52 of
11 this AOD, including but not limited to, any of the following claims:
 - 12 i. antitrust violations;
 - 13 ii. securities violations; and
 - 14 iii. tax claims.

15 **X. THIRD PARTY COMPLIANCE**

16 54. If the Company contracts with any third parties to market or advertise their
17 Membership Programs, then the Company shall provide a copy of this AOD or a detailed
18 summary to each such third party and contractually require the third parties to comply with all
19 applicable laws and the requirements of paragraphs 23 - 26 of this AOD in the advertising or
20 marketing of any Membership Plan.

21 **XI. GENERAL PROVISIONS**

22 55. This AOD represents the full and complete terms of the settlement entered by the
23 Parties. In any action undertaken by the Parties, neither prior versions of this AOD nor prior versions
24 of any of its terms that were not included in this AOD may be introduced for any
25 purpose whatsoever.
26

1 56. Nothing in this AOD shall be construed to create, waive, or limit any individual
2 right of action by a consumer.

3 57. This AOD may only be enforced by the Parties hereto.

4 58. To the extent that any changes in the Company's business, advertising materials,
5 and/or advertising practices are made to achieve or facilitate conformance to the terms of this AOD,
6 such changes shall not constitute an admission by the Company, explicit or implicit, of wrongdoing
7 or failure to comply with any state, federal or local law, regulation or ordinance, or the common law.

8 59. Neither this AOD nor anything herein shall be a waiver, limitation or bar on any
9 defense otherwise available to the Company, or on the Company's right to defend itself from or
10 make arguments in any pending or future legal or administrative action, proceeding, local or federal
11 claim or suit, including without limitation, private individual or class action claims or suits, relating
12 to the Company's conduct prior to the execution of this AOD, or to the existence, subject matter or
13 terms of this AOD.

14 60. If subsequent to the Effective Date of this AOD, any Washington or Federal statute
15 or regulation pertaining to the subject matter of this AOD is modified, enacted, promulgated such
16 that the statute or regulation is in conflict with any provision of this AOD and such that the Company
17 cannot comply with both the statute or regulation and the provision of this AOD, the Company may
18 comply with such statute or regulation, and such action shall constitute compliance with the
19 counterpart provision of this AOD. The Company will provide advance written notice to the
20 Attorney General of the statute or regulation with which it intends to comply under this paragraph,
21 and of the counterpart provision of this AOD that is in conflict with the statute or regulation. In the
22 event the Attorney General disagrees with the Company's interpretation of the conflict, the Attorney
23 General reserves the right to pursue any remedy or sanction that may be available regarding
24 compliance with this AOD. For purposes of this AOD, a conflict exists if conduct prohibited by this
25 AOD is required by such federal or Washington law or regulation, or if conduct required by this
26 AOD is prohibited by such federal or Washington law or regulation.

1 61. Except as otherwise set forth herein, if the Attorney General receives a request for
2 documents provided by the Company relating to the negotiations of this AOD, or any information
3 of any kind relating to information provided by the Company to the Attorney General in connection
4 with implementation or enforcement of the AOD, the Attorney General shall provide reasonable
5 notice to the Company. The Company has asserted that such documents include confidential or
6 proprietary information and have specifically designated such documents and information as
7 confidential. To the extent permitted by law, the Attorney General shall notify the Company of (a)
8 any legally enforceable demand for, or (b) the intention of the Attorney General to disclose to a
9 third party, such information, records, or documents at least thirty (30) business days, or such period
10 as required by state law or rules of civil procedure, in advance of complying with the demand or
11 making such disclosure, in order to allow the Company the reasonable opportunity to intervene and
12 assert any legal exemptions or privileges they believe to be appropriate. If the Attorney General
13 receives a request for any information or documents produced by the Company during the
14 investigation, then the Attorney General will follow the confidentiality requirements that are set
15 forth in the Parties' confidentiality agreements.

16 62. With respect to advertising or marketing which has been purchased from, submitted
17 to, or used by third parties prior to the Company execution of this AOD, the Company shall not be
18 liable under this AOD for its non-compliance with the terms and conditions of this AOD so long as
19 the Company can document that it has made reasonable efforts to locate, withdraw, or amend such
20 advertising or marketing to comply with the requirements of this AOD. The Company shall not be
21 liable under this AOD for failing to prevent the re-publication of pre-existing advertising or
22 marketing that does not comply with this AOD by independent third-parties or parties who are not
23 subject to the Company's control, so long as the Company has complied with Paragraph 23 through
24 26 of this AOD, and can document that it has made reasonable efforts to prevent such re-publication,
25 including, but not limited to, exercising any available contractual rights, and, where no contractual
26

1 relationship exists, requesting in writing that the third-party terminate the re-publication of such
2 advertising or marketing.

3 63. The Company agrees by the signing of this AOD that it shall abide by each of the
4 aforementioned provisions. In the event of a violation, the Attorney General shall be able to seek
5 those remedies provided by applicable state law.

6 64. If the Attorney General determines that the Company has failed to comply with any
7 of the terms of this AOD, and if in the Attorney General's sole discretion the failure to comply does
8 not threaten the health, safety, or welfare of the citizens of the State of Washington, the Attorney
9 General will notify the Company in writing of such failure to comply and the Company shall then
10 have fifteen (15) business days from receipt of such written notice to provide a good faith written
11 response to the Attorney General's determination. The response shall include, at a minimum, either:

12 a. A statement explaining why the Company believes it is in full compliance with the
13 AOD; or

14 b. A detailed explanation of how the alleged violation(s) occurred; and

15 (i) A statement that the alleged violation has been addressed and how; or

16 (ii) A statement that the alleged violation cannot be reasonably addressed
17 within fifteen (15) business days from receipt of the notice, but (1) the
18 Company has begun to take corrective action to address the alleged
19 violation; (2) the Company is pursuing such corrective action with
20 reasonable due diligence; and (3) the Company has provided the
21 Attorney General with a detailed and reasonable timetable for resolving
22 the alleged violation.

23 c. Nothing herein shall prevent the Attorney General from agreeing in writing to
24 provide the Company with additional time beyond the fifteen (15) business day
25 period to respond to the notice.

26 Further, upon request, the Attorney General shall agree to meet and confer, at a time and location,

1 and manner (including teleconference) acceptable to the Attorney General, with the Company
2 regarding the nature of the alleged violation of this AOD.

3 65. This AOD is made without trial or adjudication of any issue of fact or law or finding
4 of liability of any kind. Nothing in this AOD, including this Paragraph, shall be construed to limit
5 or to restrict the Company's right to use this AOD to assert and maintain the defenses of res judicata,
6 collateral estoppel, payment, compromise and settlement, accord and satisfaction, or any other legal
7 or equitable defense in any pending or future legal or administrative action or proceeding.

8 66. The Company shall not represent or imply that the Attorney General acquiesces in,
9 or approves of, the Company's past or current business practices, efforts to improve their practices,
10 or any future practices that the Company may adopt or consider adopting.

11 67. This Court retains jurisdiction of this AOD and the Parties for the purpose of
12 enforcing this AOD. The Parties may agree in writing, through their counsel, to an extension of any
13 time period in this AOD without a court order.

14 68. This AOD may be executed in counterparts, and a facsimile or .pdf signature shall
15 be deemed to be, and shall have the same force and effect, as an original signature.

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69. All notices sent pursuant to this AOD shall be provided to the following address via first class and electronic mail, unless a different address is specified in writing by the Party changing such address:

For the Petitioner:	For the Respondents TFG Holding, Inc.:
John Nelson, Assistant Attorney General Consumer Protection Division Office of the Attorney General 800 Fifth Avenue, Suite 2000 Seattle, WA 98104 john.nelson@atg.wa.gov	Petra Fukuda Chief Executive Officer TFG Holding, Inc. 800 Apollo Street El Segundo, CA 90245 pfukuda@shoedazzle.com and Clayton S. Friedman Michael Yaghi Troutman Pepper Locke LLP 100 Spectrum Center Drive, Suite 1500 Irvine, CA 92618 Clayton.friedman@troutman.com Michael.yaghi@troutman.com

70. Any failure by any Party to this AOD to insist upon the strict performance by any other Party of any of the provisions of this AOD shall not be deemed a waiver of any of the provisions of this AOD, and such Party, notwithstanding such failure, shall have the right thereafter to insist upon the specific performance of any and all of the provisions of this AOD.

71. If any clause, provision, or section of this AOD shall, for any reason, be held illegal, invalid, or unenforceable, such illegality, invalidity, or unenforceability shall not affect any other clause, provision, or section of this AOD, and this AOD shall be construed and enforced as if such illegal, invalid, or unenforceable clause, section, or other provision had not been contained herein.

72. Nothing in this AOD shall be construed as relieving the Company of the obligation to comply with all state, local, and federal laws, regulations, or rules, nor shall any of the provisions

1 of this AOD be deemed to be permission to engage in any acts or practices prohibited by such laws,
2 regulations, or rules.

3 73. Within fourteen (14) days of the Effective Date, the Company shall deliver a copy
4 of this AOD or a complete and accurate summary of the material terms and conditions of this AOD
5 to its principals and officers who have managerial responsibility over, or decision-making authority,
6 with respect to the subject matter of this AOD. The Company shall deliver a copy of this AOD to
7 such future personnel within ten (10) business days after the assumption of responsibilities.

8 74. All court costs are to be taxed to the Company.

9 APPROVED on this ____ day of _____, 2025.

10
11 _____
12 JUDGE/COURT COMMISSIONER
13
14
15

16 Presented by:

17 NICHOLAS W. BROWN
18 Attorney General

Agreed to and approved for entry by:

19 
20 _____
21 JOHN NELSON, WSBA #45724
22 Assistant Attorney General
23 Attorneys for the State of Washington
24 Office of the Attorney General
25 800 Fifth Avenue, Suite 2000
26 Seattle, WA 98104

1 TFG Holding, Inc.

2
3 By: _____

4 Petra Fukuda, CEO
5 TFG Holding, Inc.
6 800 Apollo Street
7 El Segundo, CA 90245
8 pfukuda@shoedazzle.com

9
10 National Counsel for TFG Holding, Inc.

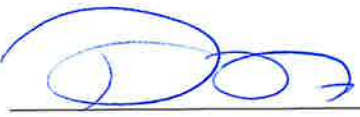
11 By: _____

12 Clayton S. Friedman
13 Troutman Pepper Locke LLP
14 100 Spectrum Drive, Suite 1500
15 Irvine, CA 92618
16 Phone: 949-622-2733
17 clayton.friedman@troutman.com

18 By: _____

19 Kate M. Geyer WSBA No. 55494
20 Troutman Pepper Locke LLP
21 100 Southwest Main Street, Suite 1000
22 Portland, OR 97204
23 Phone: 470-832-5588
24 kate.gever@troutman.com

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6 800 Apollo Street
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8 pfukuda@shoedazzle.com

9
10 National Counsel for TFG Holding, Inc.

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